## **Preliminary 2021 Budget Overview**

		2021		2020	20-21
INCOME		Budget		Budget	Change
Public Support	\$	420,000	\$	339,400	$\uparrow$
Business Partners	\$	50,000	\$	70,000	$\downarrow$
Special Events	\$	150,000	\$	272,000	$\downarrow$
Grants for Foundation Programs	\$	67,500	\$	67,500	
Grants for College Departments	\$	115,000	\$ \$	115,000	
Fiscal Agent Fee Income	\$	8,000	\$	8,000	
Grant Admin Fee Income	\$\$\$\$\$\$\$\$	10,000		10,000	
Revenue from Investment Activities	\$	450,000	\$ \$	392,642	$\uparrow$
Carryover Funds from prior years	\$	100,000	\$	80,000	$\uparrow$
Total Income	\$	1,370,500	\$	1,354,542	$\uparrow$
EXPENSES					
Special Event Expenses					
President's Address	\$\$\$\$\$\$\$	-	\$	22,000	$\downarrow$
Evening of Opportunity Gala	\$	54,000	\$	54,000	
Other Foundation Events	\$	2,500	\$ \$ \$ \$ \$	5,000	$\downarrow$
Alumni Events	\$	6,000	\$	6,000	
Lobo Hall of Fame	\$	-	\$	12,000	$\downarrow$
Athletics Booster	\$	2,500	\$	2,500	
Total Special Event Expenses	\$	65,000	\$	101,500	$\downarrow$
Operating Expenses					
Payroll & Benefits	\$	430,000	\$	405,630	$\uparrow$
Supplies and Equipment	\$	5,000	\$	7,500	$\downarrow$
Services	\$	60,000	\$	60,000	
Marketing & Community Relations	\$\$\$\$\$\$\$\$\$\$	60,000	\$	60,000	
Fundraising	\$	14,000	\$	14,000	
Travel & Staff Development	\$	2,500	\$	5,000	$\downarrow$
Other	\$	100	\$ \$ \$	100	
Fiscal Agent Fee Expense	\$	8,000	\$	8,000	
Grant Admin Fee Expense	\$	10,000	\$	10,000	
Investment Account Fees	\$	32,500	\$	29,500	$\uparrow$
Total Operating Expenses	\$	622,100	\$	599,730	<u>^</u>
Foundation Program Expenses		·	-	•	
Student Assistance					
Scholarships	\$\$\$\$\$	260,000	\$	235,000	
Textbooks	\$	-	\$	5,000	
Emergency Assistance	\$	65,000	\$	20,000	
Evans College Incentive	\$	100,000	\$	120,000	$\downarrow$
Campus Support					
FASA	\$	40,000	\$	42,000	$\downarrow$
Other Campus Support	\$ \$ \$ \$ \$ \$	62,000	\$	62,000	
Grant Disbursement to College Depts	\$	105,000	\$	105,000	
Athletics Booster	\$	25,000	\$	40,000	$\downarrow$
Great Books	\$	500	\$	500	
Alumni Committee		\$10,000		\$10,000	
Total Program Expenses	\$	667,500	\$	639,500	$\uparrow$
Total Expenses	\$	1,354,600	\$	1,340,730	$\uparrow$
Net Income	\$	15,900	\$	13,812	